

PRESS RELEASE

Circle Group announces the implementation of MILOS[®] TOS Mobile in Terminal San Giorgio, as part of the 'FEDeRATED' project

Milan, March 4, 2025

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces the implementation of the new version of MILOS® TOS Mobile, the mobile module of the MILOS® TOS suite, for managing operations at Terminal San Giorgio, the leading multipurpose terminal of the Port of Genoa, where Circle has been supplying the Terminal Operating System MILOS® TOS for years.

The new APP has been developed to make the management of vehicle embarkation and storage operations more efficient and intuitive. This innovative digital solution, co-financed by the **"FEDeRATED"** project, aims to provide advanced tools to support the logistics and maritime transport sector. The project will continue with further implementations, enriching the APP with new functionalities that will be operational according to the continuously evolving roadmap of all MILOS[®] modules.

The real value of **MILOS® TOS Mobile** is in its ability to provide operators with a complete list of ship embarkation and disembarkation operations, enabling quick verification and real-time system updates. The innovation lies in digitizing a process that is currently managed on paper.

Among the most advanced features is the management of storage for import and export operations. Additionally, thanks to the new version of **MILOS® EQUIPMENT INTEGRATION**, integration with the onboard control units of handling equipment is now available, allowing for the detection of their GPS position. As a result, the APP will enable real-time recording of the exact yard location of semi-trailers unloaded from the ship. This will facilitate faster pickup by transporters, helping to reduce terminal congestion and improve operational efficiency.

Luca Abatello, **CEO of Circle Group**, commented on the project: "Thanks to the collaboration of the Operations and IT Management of **Terminal San Giorgio** in analyzing processes and testing the new app, **Circle Group** takes another step forward in technological innovation, responding to the sector's operational needs with an **intuitive**



interface and advanced functionalities. MILOS® TOS Mobile and MILOS® Equipment Integration further confirm the company's commitment to the digitalization and automation of logistics, offering effective solutions to enhance productivity and safety in maritime transport operations, in line with the strategic plan 'Connect 4 Agile Growth'."

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the <u>CIRCLE Group</u>, the Group specialising in the analysis and development of products for the **innovation** and **digitalisation of the port** and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos**[®] - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED**[®] and **Milos**[®] **Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking**[®], an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called **'Federative Services'** are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the line of business owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics line of business (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.



Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova Investor Relations Mail: ir@circletouch.eu | Mobile: +39 348 3067877

Media Relations: **Image Building** Via Privata Maria Teresa, 11 20123 – Milano Email: circle@imagebuilding.it | Phone: +39 02 89011300

Euronext Growth Advisor: Integrae SIM S.p.A. Piazza Castello 24, 20121 Milano Email: info@integraesim.it | Phone: 02.80.50.61.60