



## **PRESS RELEASE**

### **Circle Group: eXyond attends LetExpo 2025 in Verona and drives the future of logistics with innovative solutions for freight operators and the supply chain**

Milan, March 10, 2025

**Circle S.p.A.** (“CIRCLE” or the “Company”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – enthusiastically announces that **eXyond**, a Group company controlled by Circle and participated by Aitek, specialised in the digitalisation of the logistics and transport sector and offering innovative solutions aimed at optimising the entire ecosystem of telematics, infomobility and gate automation, is **presenting its new services with its partner Telepass**, both present at the **LetExpo 2025** event at Stand C7, Hall 4, which will take place at Verona Fiere from 11 to 14 March.

eXyond introduces new advanced digital solutions for logistics and transport optimisation, focusing on efficiency, traceability and sustainability. The technologies developed by the company, together with Telepass, place the haulier at the centre of the logistics chain, offering competitive advantages through advanced telematics solutions integrated with the information systems of multimodal nodes.

Among the new services offered, **document dematerialisation (e-CMR & e-DDT)** allows hauliers to digitally manage and archive transport documents, ensuring regulatory compliance and reducing operational inefficiencies. The service includes the digital signature of the driver at pick-up and the signature of the consignee at unloading, ensuring traceability and immutability of data thanks to Blockchain. This approach improves security, transparency and compliance. In addition, centralised, real-time access via app enables a constantly updated flow of information, minimising manual errors and promoting a paperless management model. The service is characterised by full compliance with European and national transport regulations and also contributes to reducing environmental impact through a green approach.

In addition, **interoperability with multimodal nodes** offers a significant advance in logistics terminal access management, improving operational flows and reducing waiting times. Thanks to the digital platform and mobile app, companies and fleet managers can check in advance the authorisation status of the truck and

---

#### **eXyond Srl**

VAT N. 02264680998  
REA n. GE – 473023  
Cap.Soc € 500.000,00

#### **Legal Head Office**

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
info@eXyond.eu

#### **Headquarters**

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
Strada per Chieri, 69  
14019 Villanova d’Asti (AT) | ITALY

the necessary documentation, reducing the risk of criticality at the gate. A traffic light display highlights any impediments, while logistics nodes receive advance notice of arrival with estimated time and authorisation status of the vehicle, driver and goods. This service simplifies and automates access procedures at the nodes, increasing operational efficiency and optimising vehicle dwell times. Proactive management of critical issues and automated dialogue between the actors involved enable smooth and up-to-date coordination, enhancing document digitalisation and ensuring full digital integration of processes.

A further solution is the **interoperability with shippers and customs** that revolutionises the management of transport orders and intermodal transport units (ITUs), offering a fully digitalised system for tracking shipments and company assets. By certifying and validating information flows between all actors involved, including customs authorities, the service guarantees unprecedented operational efficiency. The reduction of manual data entry between different information systems improves order and mission management, optimising decision-making processes through real-time data integration. Automation and direct dialogue with customs simplifies procedures, reduces operational costs and enables more precise control of shipments. Real-time tracking provides hauliers with constant updates on operations and the ability to proactively manage any critical issues, ensuring high added value for customers.

The solutions will be presented at **Stand C7, Hall 4, on Thursday 13 March at 2.30 p.m.**, in partnership with Telepass: it will be an opportunity to explore new topics together and analyse the radical transformations that are characterising processes in the sector.

‘Through the implementation of these solutions,’ said **Luca Abatello, CEO of Circle Group**, ‘eYond confirms itself as a strategic partner in the digitisation of the supply chain, offering innovative tools for more efficient, safe and sustainable transport. In line with the objectives set out in the **‘Connect 4 Agile Growth’** business plan, eYond continues on the path of digitalisation and simplification of the logistics sector, in line with the planned strategies.

\*\*\*

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.***

---

#### eYond Srl

VAT N. 02264680998  
REA n. GE – 473023  
Cap.Soc € 500.000,00

#### Legal Head Office

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
info@eYond.eu

#### Headquarters

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
Strada per Chieri, 69  
14019 Villanova d’Asti (AT) | ITALY



In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos**<sup>®</sup> - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED**<sup>®</sup> and **Milos**<sup>®</sup> **Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking**<sup>®</sup>, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eYond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eYond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the **Infomobility Line of Business** (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the **Telematics Line of Business** (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth** path.

#### eYond Srl

VAT N. 02264680998  
REA n. GE – 473023  
Cap.Soc € 500.000,00

#### Legal Head Office

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
info@eYond.eu

#### Headquarters

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
Strada per Chieri, 69  
14019 Villanova d'Asti (AT) | ITALY



**Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018**  
(alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

**For further information**

**Circle S.p.A.**

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano  
Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova  
Investor Relations  
Mail: [ir@circletouch.eu](mailto:ir@circletouch.eu) | Mobile: +39 348 3067877

**Media Relations: Image Building**

Via Privata Maria Teresa, 11 20123 – Milano  
Email: [circle@imagebuilding.it](mailto:circle@imagebuilding.it) | Phone: +39 02 89011300

**Euronext Growth Advisor: Integrae SIM S.p.A.**

Piazza Castello 24, 20121 Milano  
Email: [info@integraesim.it](mailto:info@integraesim.it) | Phone: 02.80.50.61.60

---

**eYond Srl**

VAT N. 02264680998  
REA n. GE – 473023  
Cap.Soc € 500.000,00

**Legal Head Office**

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
[info@eYond.eu](mailto:info@eYond.eu)

**Headquarters**

Piazza Borgo Pila 40, A/46  
16129 Genoa | ITALY  
Strada per Chieri, 69  
14019 Villanova d'Asti (AT) | ITALY