



## **PRESS RELEASE**

**CIRCLE Group signs a strategic agreement to supply the MasterSPED® platform to Progress Transport Globus, the customs agency of Casnate con Bernate**

**The project will improve the level of operational efficiency**

*Milan, February 6, 2025*

**CIRCLE S.p.A.** (“CIRCLE” or the “Company”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – **announces to have signed an agreement with Progress Transport Globus**, the customs agency of Casnate con Bernate, for the supply of MasterSPED®, the software platform developed by Circle Group, designed for customs operators and forwarders. This suite aims to introduce innovative working methods and optimise logistics flows, covering areas such as road, rail, air and maritime transport, as well as financial and customs management.

**Progress Transport Globus**, is active in the management of import/export practices between Italy and Switzerland, as well as in the compilation of intrastat models, transport and warehousing of goods, C.I.T.E.S customs clearance and customs consultancy, and the implementation of MasterSPED® will bring important advantages in the management of practices and greater accuracy of data while contributing to the reduction of processing times, improving the level of operational efficiency.

In addition, operational flows and transactions will be improved, management of economic resources will be optimised, not only strengthening corporate governance, but also ensuring perfect alignment with current regulations.

**Luca Abatello, CEO of Circle Group**, affirmed: *“The agreement with Progress Transport Globus reconfirms the strategic importance of the MasterSPED® platform and its contribution to the digitisation of companies and the economic growth of the ecosystem. The project is in line with the objectives dictated by the “**Connect 4 Agile Growth**” business plan. Thanks to the introduction of the MasterSPED® platform, Progress Transport Globus will benefit from numerous advantages, including the acceleration of operational processes, the minimisation of errors and greater efficiency in the use of resources, creating efficient flows for its structure and its customers. “*



**Massimo Bernasconi, CEO di Progress Transport Globus**, commented: *“Our company has always provided a personalized and efficient service to all its customers. A group of specialists, operating in the field of customs, transport and logistics for more than twenty years, decided to adopt Mastersped, combining it with their own experience to offer services with high added value”.*

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics Business Unit (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth** path.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



***For further information***

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