



PRESS RELEASE

CIRCLE Group signs an agreement worth nearly EUR 100,000 for the Expansion of the Automation System of the Rubber Gate in the Terminal of a Mediterranean Port

Milan, February 4, 2025

Circle S.p.A. (“CIRCLE” or the “Company”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces that eXyond, a Circle Group subsidiary and Aitek subsidiary specialized in the digitalisation of the logistics and transport sector and offering innovative solutions to optimise the entire transport and logistics ecosystem, has signed an agreement for the implementation of a major project aimed at expanding and enhancing the terminal's rubber gate access automation system in a Mediterranean port, worth approximately EUR 100,000. The contract, which includes the supply of systems and software licences, is part of a process of renewal and digitalisation of terminal port infrastructure to improve efficiency and safety in loading and unloading operations.

The project involves a multi-purpose terminal, thus capable of handling a wide range of goods. In order to support the evolution of the operations, an extension of the gate automation system, already implemented through Sesamo Gate and MILOS Gate Management & Connectors technology, was planned. The new solution includes a series of subsystems and advanced functionalities for access and transit management, including interoperability with KMASTER systems being acquired as at 27 December 2024.

The project has just started and is scheduled to be completed by 30 June 2025. It involves the installation of various eXyond, Circle-Aitek technologies, including Sesame, GOS, MILOS Gate Management & Connectors. In addition, extensions are planned to upgrade the already equipped lanes, including the introduction of additional licences for vehicle number plate recognition (Sesamo-LPR), ISO container code reading and IMDG code detection. This package of upgrades will also ensure greater interoperability between field systems and authorisation and registration management systems. Interoperability with KMASTER and MILOS TFP is also envisaged.

Luca Abatello, CEO of Circle Group, said: ‘We are very pleased with this new contract which



will allow this Mediterranean terminal to benefit from an innovative system by accelerating the digitalisation of its logistics system. This project is part of a broader context of modernisation and technological innovation in the port sector, which allows the main Italian ports to respond in a timely manner to new regulations and the logistical needs of an evolving market. In line with the 'Connect 4 Agile Growth' business plan, reinforced by the eXyond operation at the end of 2024, Circle Group's solutions will significantly contribute to improve traffic management, efficiency of operations and security within the terminal'.

This press release is available in the Investor Relations section of the website www.circlegroup.eu and on www.1info.it.

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.***

*In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.*

*The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.*

*To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.*

*Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**EU Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.*

*The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.*

*Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics Business Unit (resulting from the merger by incorporation of*



*the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors. Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).*

*Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.*

***Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).*

For further information

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