

## **PRESS RELEASE**

CIRCLE Group joins a partnership to provide KMaster services to a major handler operating in three major European airports worth approximately €360,000

Milan, February 10, 2025

Circle S.p.A. ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics — announces that eXyond, a Circle subsidiary specialised in the digitalisation of the transport and logistics sector and offering innovative solutions to optimise the entire transport and logistics ecosystem, has launched a major project aimed at providing KMaster services for fleet management in three major European airports, improving the monitoring and management of fleets in the airport environment (Airside) and aiming to optimise operational and economic efficiency with immediate benefits.

The agreement, worth about €360,000 with a 5-year-term, therefore makes possible the provision of **KMaster services**, an integrated solution developed by eXyond (formerly Telepass Innova S.p.A.) for airports, allowing the monitoring of vehicle position and fleet management in real time, optimising costs and fuel consumption, in full compliance with current regulations. The system was designed for the specific needs of the road transport sector, with a focus on safety and operational efficiency.

KMaster offers a unique combination of geolocation, fleet management and motorway toll payment through a single device, which has been in operation in Italy and across Europe for six years. The system is accessed through a web portal and mobile app, which allow users to monitor consumption, driving and rest hours, and manage security against theft, supported by a 24-hour operations centre.

Specifically for the airport sector, KMaster offers an advanced platform that includes cloud-based localisation capabilities, satellite devices, incident management (CrashManagement), reporting and authorisation management systems for vehicle access and use. These customised solutions meet specific airport needs and are easily integrated with other logistics, administrative and security systems.

'We are thrilled to have supported the innovation of KMaster, a solution that will improve the efficiency and safety of airport operations, reducing operating costs and optimising fleet



management at airports, 'said Luca Abatello, CEO of Circle Group, "With this project, eXyond further consolidates its commitment to innovation and efficiency in airport services, as per "Connect 4 Agile Growth' business plan, by offering cutting-edge solutions that meet the challenges of the sector.

This press release is available in the Investor Relations section of the website <a href="https://www.circlegroup.eu">www.circlegroup.eu</a> and on <a href="https://www.tinfo.it">www.tinfo.it</a>.

\*\*\*

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the <u>CIRCLE Group</u>, the Group specialising in the analysis and development of products for the **innovation** and **digitalisation of the port** and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called **'Federative Services'** are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics Business Unit (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors. Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply



Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

## For further information Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova Investor Relations

Mail: ir@circletouch.eu | Mobile: +39 348 3067877

Media Relations: Image Building
Via Privata Maria Teresa, 11 20123 – Milano
Email: circle@imagebuilding.it | Phone: +39 02 89011300

Euronext Growth Advisor: Integrae SIM S.p.A.
Piazza Castello 24, 20121 Milano
Email: info@integraesim.it | Phone: 02.80.50.61.60