



PRESS RELEASE

CIRCLE Group at the Conference "Il Doganalista: Dalla Riforma Doganale al Green Deal Europeo, dalle Crisi Geopolitiche alle Opportunità di Crescita"

Milan, January 23, 2025

CIRCLE S.p.A. ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces its participation in the prestigious conference "Il Doganalista: Dalla Riforma Doganale al Green Deal Europeo, dalle Crisi Geopolitiche alle Opportunità di Crescita", organized by the Study Commissions of the National Council of Customs Brokers.

The event, scheduled for **Thursday, January 30, 2025**, from 9:30 a.m. to 4:00 p.m. at the **Società Geografica Italiana in Villa Celimontana**, Via della Navicella 12, Rome, represents a unique opportunity to delve into, discuss, and engage with industry experts, institutional representatives, and companies on crucial topics for the future of international trade.

On December 2, 2024, the Agenzia delle Dogane e dei Monopoli (ADM) announced that Italian companies must comply with new, stricter rules for submitting customs declarations for export and transit (Aida 2.0).

As of January 21, 2025, ADM has finalized system adjustments to activate procedures related to transit declaration compilation and proper management of customs processes. Regarding exports, the transactional component, including the "exit visa" phase, is expected to be operational across the EU by February 2025.

CIRCLE Group has successfully met regulatory compliance, offering an integrated solution combining the functionalities of the ACCUDIRE Platform—designed for managing the e-CMR (Electronic Consignment Note)—with the digitalization of customs processes. Among its key features is the **Digital Export Module**, designed to digitalize export customs declarations and efficiently manage the information flow associated with accounting amounts and clearance operations.

In addition, several innovative customs-related solutions (e.g., International Fast and Secure Trade



Lanes, interoperability with port and intermodal nodes, document dematerialization, eFTI compliancy) have been implemented in recent months and will be shared.

The event program includes accreditation at 9:30 a.m., institutional greetings and expert presentations at 10:00 a.m., and numerous opportunities for discussion and networking. In an increasingly complex global context, where international trade challenges intersect with new customs regulations and sustainability, the expertise of sector specialists is crucial for businesses aiming to navigate the global market successfully.

During the event, **Luca Abatello, CEO of CIRCLE Group**, will participate as a speaker, sharing his insights in a presentation titled: **"Oltre il Data Entry, verso le nuove frontiere della Dogana: Dematerializzazione, Digitalizzazione ed Integrazione con la Supply Chain."** He also stated: *"I am proud to participate in this conference, which represents a fundamental opportunity to delve into the crucial issues transforming the global customs and trade landscape. In my presentation, I will explore how new technologies are reshaping the role of customs, pushing toward smarter and more integrated management of international trade operations, with a particular focus on digitalization and innovation in customs processes."*

Participation in the event is available both in person and online. **For more information or to register, please visit the official conference website:**

<https://interskills.it/cnsd/registrazione-il-doqanalista/>

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.



Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics Business Unit (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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