



PRESS RELEASE

CIRCLE Group has signed a new contract worth almost €100,000 with a Mediterranean port for evolution in rail and intermodal traffic data management

Milan, January 22, 2025

CIRCLE S.p.A. (“CIRCLE” or the “Company”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces to have signed a contract with a major Mediterranean port concerning two main activities, such as: the completion of the **integration of Port Community Services for the management of freight flows in IMPORT and EXPORT**, aimed at the advance and dematerialized management of visa to exit (rail) and the **evolution of rail shunting (shunting)** with the “Rail Management Platform”, to support the scheduling of rail shunting operations.

The agreement, worth nearly € 100,000, includes a first phase of the project in which digitization will be completed, and a second in which **a connector will be developed between the Rail Management Platform and the Shunting Optimisation module** allowing the single manager's system to share toward the PCS the data needed to produce the planning suggestion. In this way, it will be possible to improve the smooth flow of rail and port traffic, as well as simplify operations and support decisions at the operational and strategic levels. And finally, a third, eventual and subsequent phase of disseminating this activity to all stakeholders and the entire port system for the massive use of this tool.

Luca Abatello, President and CEO of Circle Group, commented: "We are proud to announce the signing of this important new contract, which represents a further step in creating interoperability within the port, facilitating the process of rail port management and security. In addition, this project is perfectly in line with the objectives presented in the "**Connect 4 Agile Growth**" business plan which aims to refine and digitize transportation systems, increasing the efficiency and safety of the various modes of transport, with a particular focus on intermodal rail transport.



This press release is available in the Investor Relations section of www.circlegroup.eu and at www.1info.it.

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the Infomobility Business Unit (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the Telematics Business Unit (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle subscribed to a capital increase equal to 21% of the share capital of **ACCUDIRE**, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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