

Innovative Solution for Freight Forwarders, Customs Operators and Shippers

2025





Introduction to MasterSPED



RDICAL

Maritime Export, Import



RailTractions, Transport services,
Practices and Documents, etc..



Air
Export, Import



Logistic - Warehouse

Handling, Stocks, Documents inquiries, Lot traceability, Transit warehouse etc..

MasterSPED - Covered areas



Road

Practices with charges, Management of container operating documents,
Empty collection, etc..



CustomsCustoms Operations, Withdrawals and deliveries, Port transits import/export

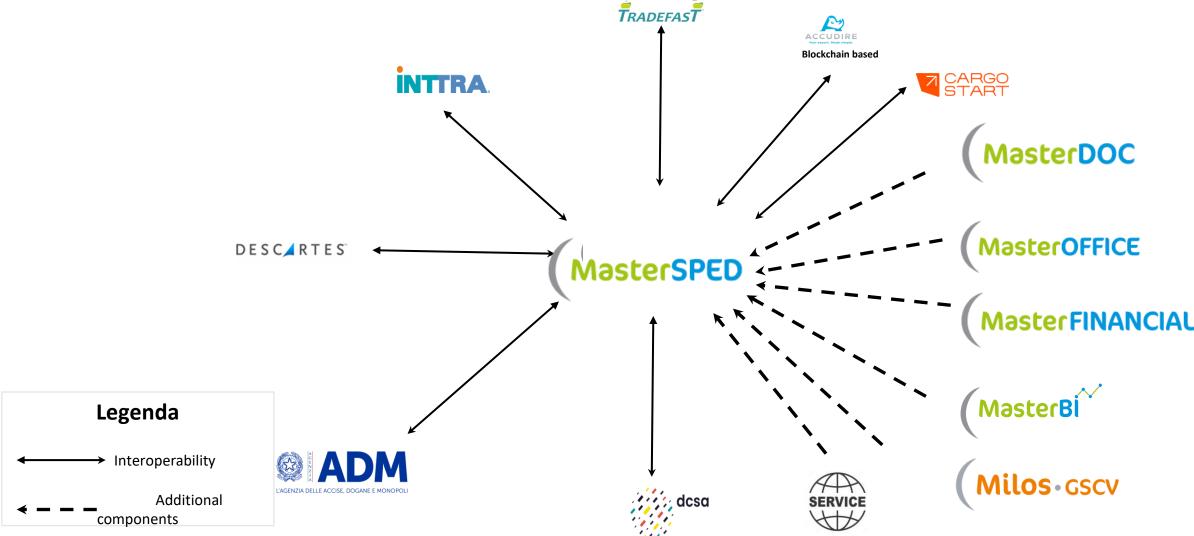


FinanceCosts and checking of liabilities, Deferred accounts, Statistics





MasterSPED: interoperability & additional components







Recognition

e-CMR

e-FTI

Port Community

System

Global Supply Chain Visibility Ecosystem

DASHBOARDS WEB UPLOAD API FOR APPLICATION TO APPLICATION Warehouse Management System Milos · GSCV Transport Management System Milos • Federative Services Milos • TFP & APP Logistic Service Provider **Master DOC MasterFINANCIAL MasterSPED**









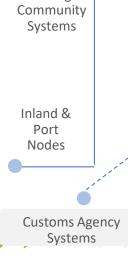
Third Party Logistics

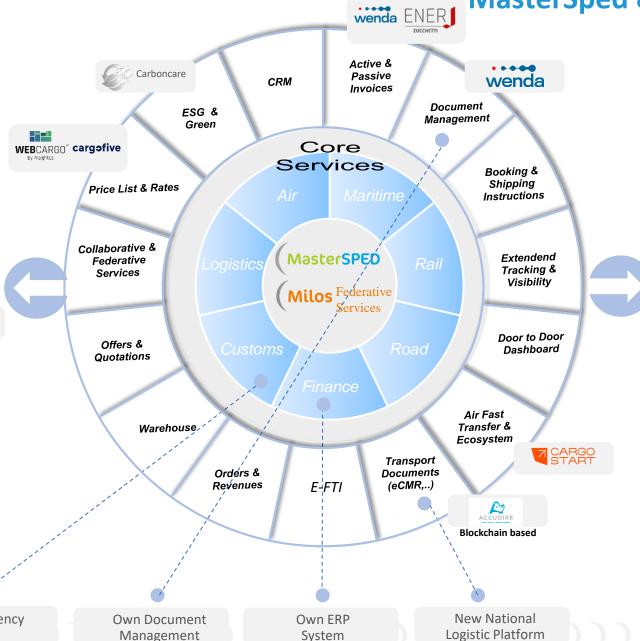
DESCARTES"



Air Cargo Systems











MARITIME





MAERSK







Hapag-Lloyd



Marine Traffic



INTTRA





AIR

Airports to airports visibility















Logistic Platform





MasterSPED covered Areas: functionalities

Maritime







Logistic Warehouse

Export & Import

- √ Dasboard arrival / departure ships
- √ Companies and agents
- √ Placements / Practices
- ✓ Documents
- √ Groupage container
- ✓ Bills and senses
- ✓ E-transmission of insurance policies to companies
- √ Sea social account corresponding
- √ Sending polices to INTTRA
- ✓ Dasboard arrival / departure ships
- √ Placements / Practices
- ✓ Documents
- √ Groupage container
- ✓ Advances
- √ Sea social account corresponding

Funcionalities....

Rail

- ✓ Transport services
- ✓ Practices
- ✓ Documents
- ✓ Active pricing
- √ Passive pricing
- ✓ Tracking web
- ✓ Neutral, confidential and guaranteed use of commercial informations

.... Interoperability

- ✓ Port Community System
- ✓ Multimodal Transport Operator
- ✓ Customs evolutive procedures
- √ Rail Optimisation

Export & Import

- √ Companies
- √ lata freight and net-net rate
- √ Stock AWB
- ✓ Practices , policies and documents
- √ Cass reports
- ✓ Profit share
- √ E- Freight IATA
- ✓ Tracking web
- ✓ Pratices
- ✓ Documents
- ✓ Advances
- ✓ Profit share

Third party deposit warehouse

- ✓ Contracts for stock, handling and processing
- ✓ National deposits
- √ Temporary custody customs deposits
- √ Long-term customs deposits
- √ Deposits type i.v.a
- ✓ Products, kits and packaging
- √ Handling, services and locations
- ✓ Documents / labels
- ✓ Costs and revenues on movements and disposal
- √ Immediate and periodic billing
- ✓ Radiofrequency





MasterSPED covered Areas: functionalities

Road



Earth Tractions & Container Traction

- ✓ Transport services
- ✓ Predefined vehicles and loads
- ✓ Practices with borderau charges
- ✓ Documents
- √ Media management
- ✓ Definition of load
- Stocks by line, state, forwarding, destination, etc.
- √ Advances / Marks
- ✓ Account to demie
- ✓ Practices with charges
- ✓ Management of container operating documents
- ✓ Active pricing
- ✓ Passive pricing and proposal for small drivers
- √ Media management
- ✓ Definition of load
- ✓ Empty collection

Withdrawals & deliveries

- Collection and delivery orders
- ✓ Entry / exit to transit warehouse
- ✓ Documentation
- ✓ Service and tour planning

Tracking Web

Customs



Operations

- √ Import Export customs declarations
- √ Simplified procedures and CAD
- ✓ Temporary
- Distinct & Documents
- ✓ Intrastat & EDI customs agency
- √ Revisions & Authorised warehousekeepers

Deferred accounts

- ✓ Bill books & Payments
- Aida Integration
- Port transits imp./exp.
- ✓ Ships
- ✓ Positioning
- ✓ Practices and Bills
- ✓ Documents
- ✓ Taxes

Finance



Administrative Management

- √ General accounting VAT
- ✓ Accounts Receivable
- ✓ Accounts payable
- √ Withheld inps & Withholding tax
- √ E-invoice
- √ Wallet effects, riba, outstanding
- ✓ Customer solicitations & Creditor payments
- ✓ Advances
- ✓ Budget report
- ✓ Cash flows and flows with financial products
- √ Fixed assets
- ✓ Control m.o.l. of shipping & Management con
- ✓ Analytics for c.c.c. and competence
- √ Confidentiality functions



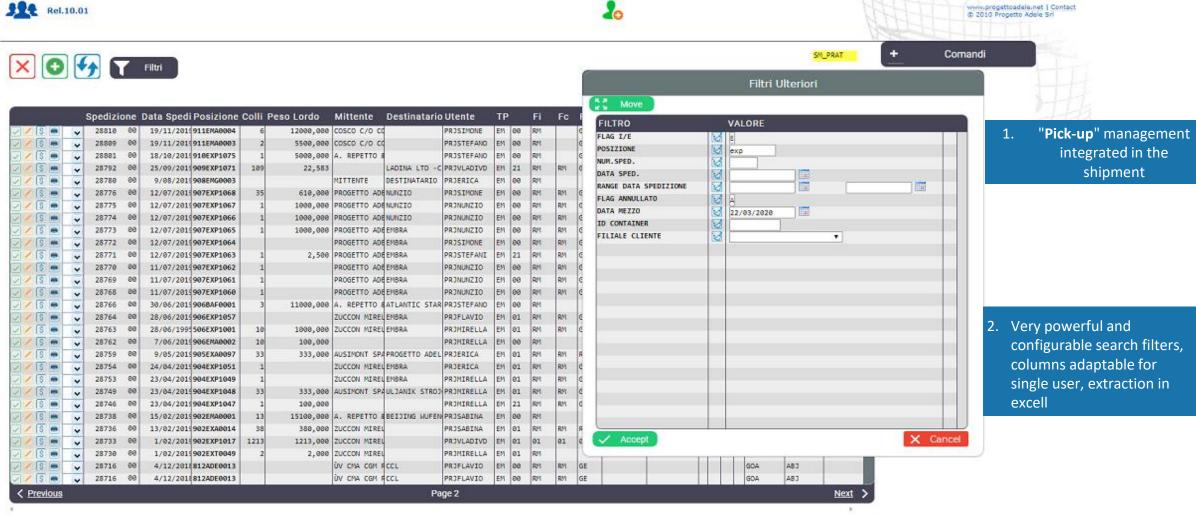




The updated release of MasterSped®: news & advantages



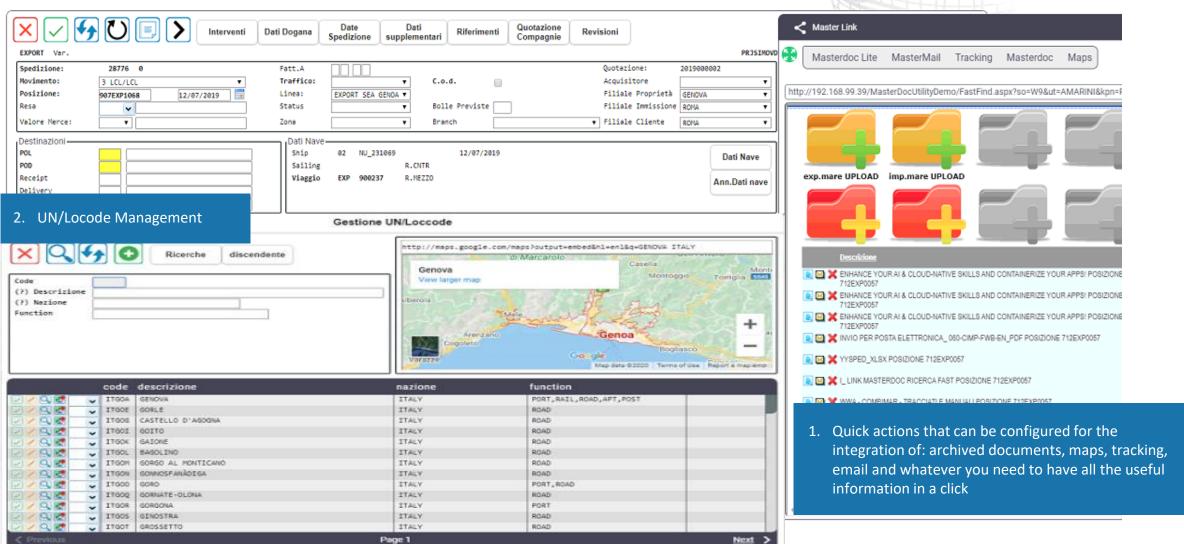
New research and practices management (1/2)







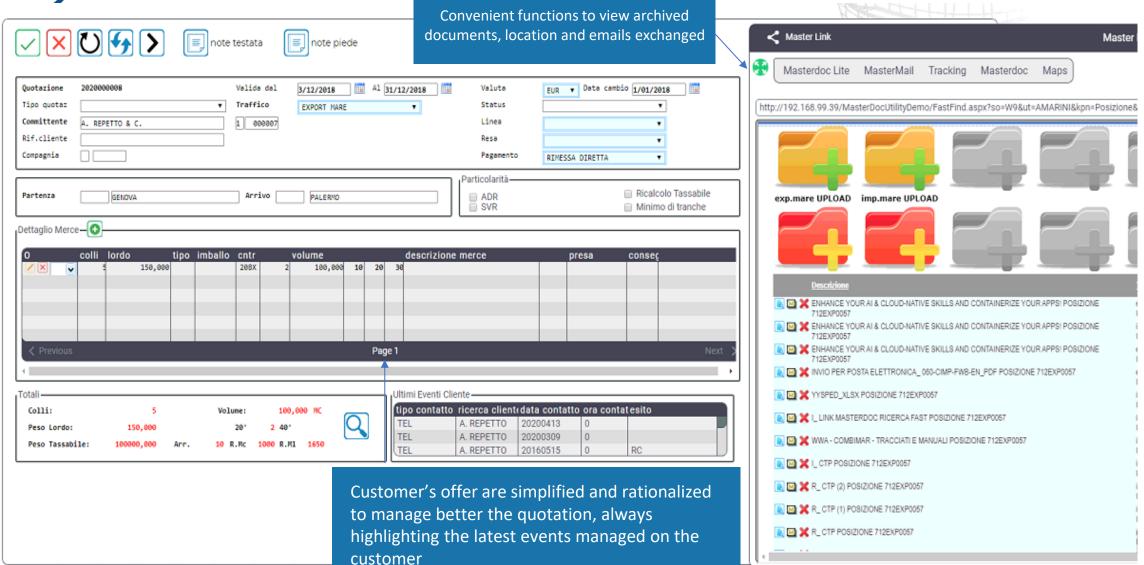
New research and practices management (2/2)







Rates and quotations (1/2)



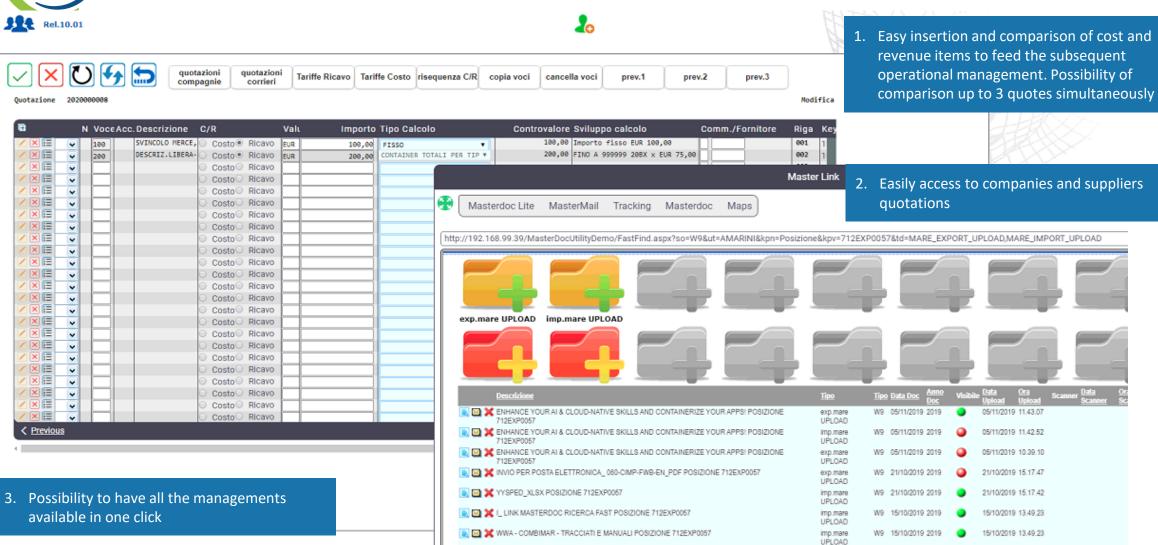




Rates and quotations (2/2)

15/10/2019 13.49.23

W9 15/10/2019 2019





M X I CTP POSIZIONE 712EXP0057



Customs



Differito:

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FABBRICA D'ARMI PI

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CENTRO ASSISTENZA

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Filtri New very powerful and umero Bolla configurable search system,

> Complete and automatic sending and receiving of flows with Aida system. Integrated management support for control / error messages

excel extraction

columns adaptable for single user,

Automatic finding of the outcome and visible tracking of the bill status (flushed, ok, stopped)



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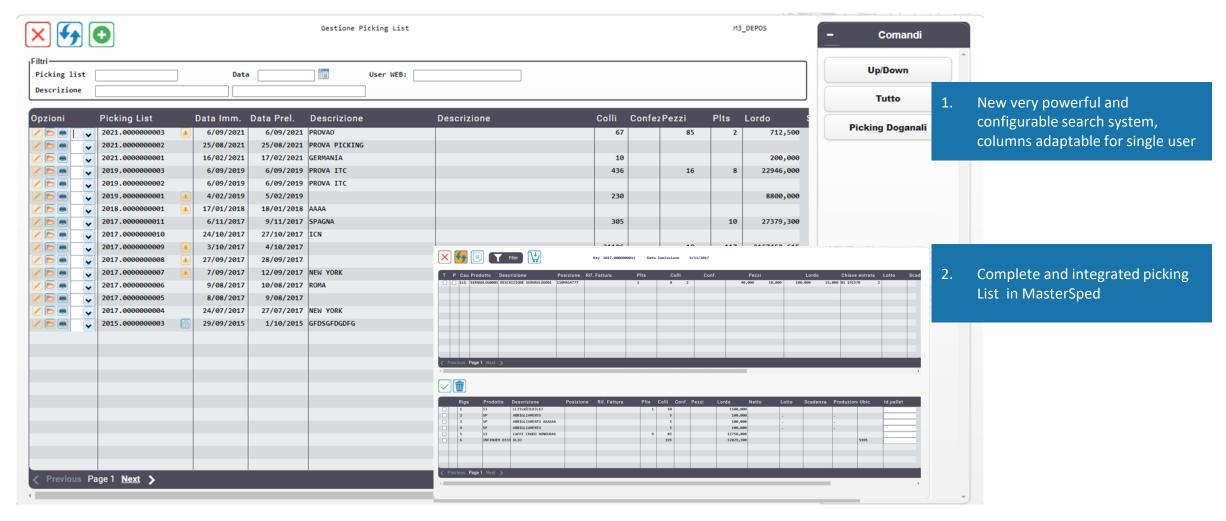
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WMS & Picking







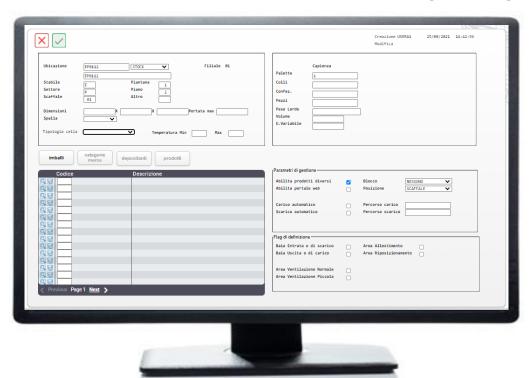
Locations

- Specifications
- Access to different products
- Inbound, outbound or always blocks
- Enabling visibility
- Loading and unloading route
- Constraints by depositor, goods category, packaging and product

Radiofrequency

- Input check
 - Product identification by barcode
 - Product/document correspondence check
 - Allocation
 - Allocation lots, loading units, etc. ...
 - Check mark with document detail entry

Warehouse – Locations & Radiofrequency



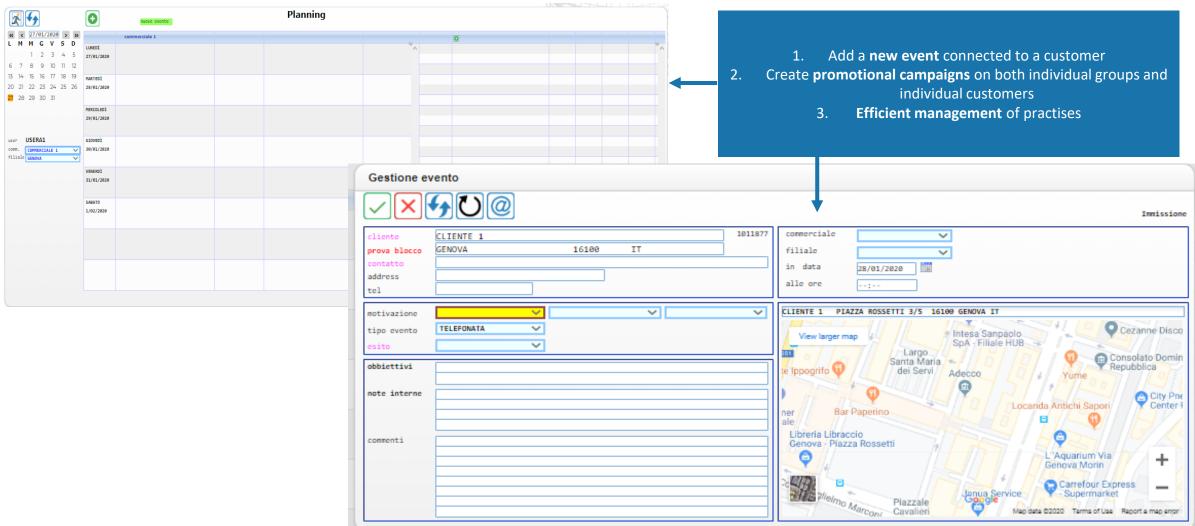
Output check

- Proposed withdrawal with sorting or random selection
- Check product/document correspondence
- Packaging





Customer Relationship Management (1/2)

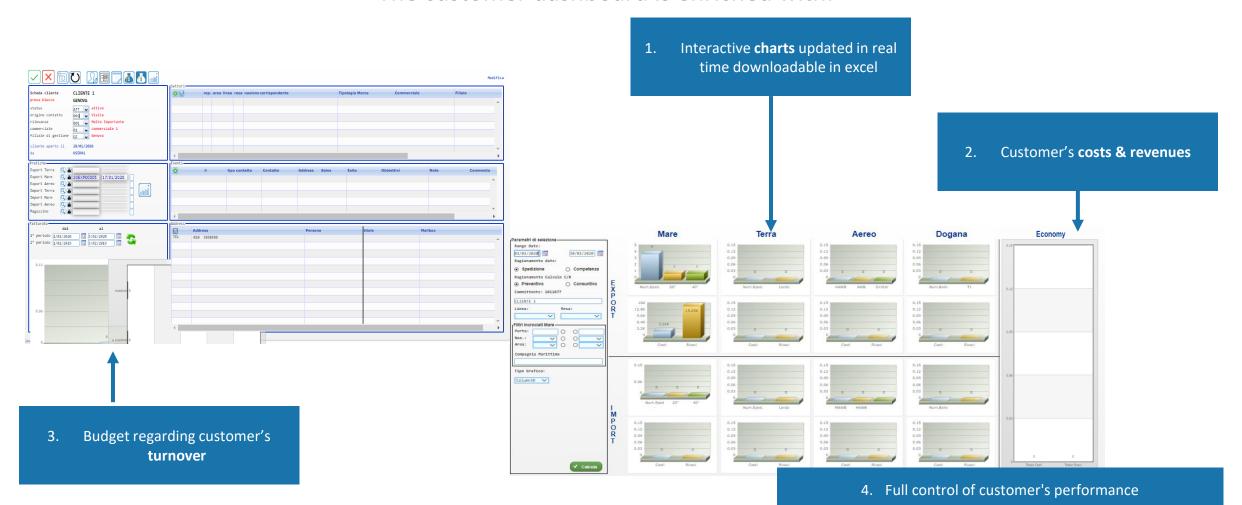






Customer Relationship Management (2/2)

The customer dashboard is enriched with:

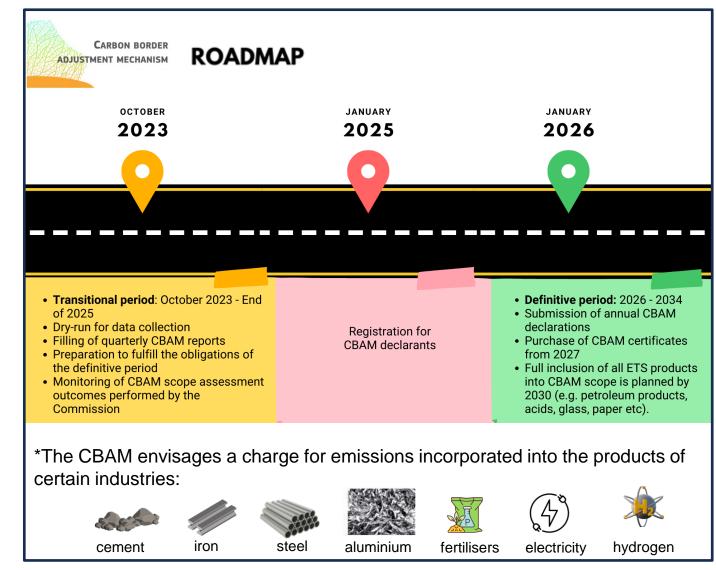






Adjustments - Carbon Border Adjustment Mechanism (CBAM)

- ✓ CBAM is an import levy on carbon emissions that occur during production of certain carbon intensive products imported* into the EU from countries with less stringent environmental rules compared to the EU.
- ✓ CBAM was introduced by the Regulation 2023/956 and CBAM will be levied in the form of selling CBAM certificates. The price of CBAM certificates will be calculated based on the EU Emissions Trading System ("ETS") prices.
- ✓ The aim is to ensure that efforts to reduce greenhouse gas emissions in the EU are not undermined by a simultaneous increase in emissions from countries outside the EU for goods imported into the EU.
- ✓ According to the Regulations, unless amended, the "final" stage is scheduled for January 1, 2026. The first CBAM declaration, covering goods imported in calendar year 2026, is expected to be submitted by May 31, 2027.







MasterSPED & CBAM compliancy

MasterSPED is ready and fully compliance with the CBAM Regulation and already allows the report to be generated automatically.

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	1750	1	MRN-23ITQ 324418201				SVINCOLA	,18	,00	,04	,00	,00
I	1751	1	MRN-23ITQ 384509816				SVINCOLA	,18	,00	,04	,00	,00
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Example of report generated automatically by MasterSPED® CBAM-compliant

AVVISO

DIREZIONE DOGANE

CBAM - ACCESSO AL PORTALE

Roma, 30 novembre 2023 - Si segnala che, a seguito dell'attivazione del della Commissione, avvenuta il 1 ottobre 2023, sarà possibile per tuti effettuare, dal 4 dicembre 2023, la richiesta di autorizzazione per l'ac dedicato ai dichiaranti e iniziare, dal giorno successivo in ambiente di tutte le funzionalità attivate al suo interno.

A tal proposito sono disponibili le istruzioni operative per i dichiar accesso alla pagina web del Ministero dell'Ambiente e della Sicurezza delle Dogane e dei Monopoli.

Si invitano inoltre tutti i soggetti interessati a visitare periodicamente i se

CBAM per poter disporre delle informazioni aggiornate e conoscere eventuali novità:

Commissione Europea - DG TAXUD: https://taxation-customs.ec.europa.eu/carbon

Autorità Nazionale CBAM: https://www.ets.minambiente.it/NovitaEUETS/CBAM

Agenzia delle dogane e dei Monopoli: https://www.adm.gov.it/portale/cbam-carbon border-adjustment-mechanism

Per informazioni aggiuntive o altre eventuali problematiche si invitano i dichiaranti a contattare l'Autorità Nazionale CBAM all'indirizzo e-mail authority.cbam@euets.it

Circular published by Agenzia Delle Dogane e dei Monopoli (ADM) on November 30th, 2023







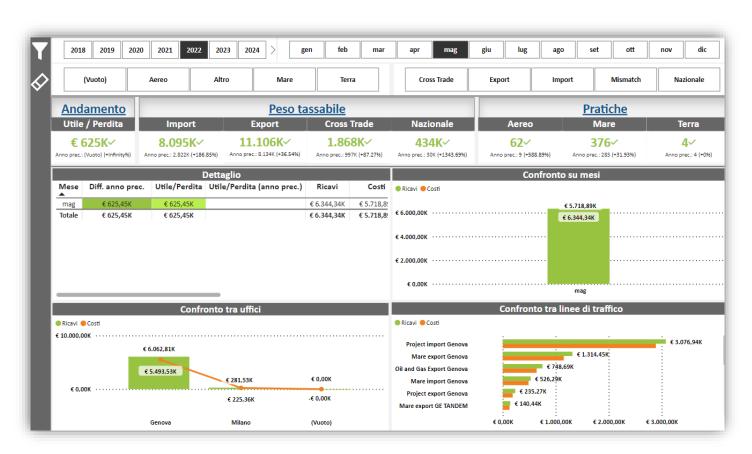
MasterBl



Benefits:

- ✓ Real-time visibility and transparency of data: essential to have up-to-date and accurate data, produce cadenced reports, streamline the Decision-making process, and respond quickly to changes.
- ✓ Data analysis and integration, demand forecasting: integrate data from different sources into a single intuitive dashboard, reduce timeconsuming activities, immediately identify opportunities and critical issues, act promptly with appropriate measures to solve problems (problem solving)
- ✓ Performance indicators (KPIs): the creation of monitoring tools allows you to track performance, identify KPIs focused on specific goals, short medium - long term. Reports produced with BI tools enable easier interpretation of key metrics, faster and more effective sharing of information with stakeholders.
- ✓ Competitive advantage: leveraging processed data effectively enables competitive advantage by responding more quickly to changing market conditions, reducing costs, improving customer satisfaction, and offering qualitatively superior service.

Benefits of B.I. applied to shipping/logistics



In summary, business intelligence and dashboards are key tools for supporting business decisions, optimizing processes, reducing costs, and improving overall efficiency and effectiveness





1. IN CLOUD AND EASY TO USE

The software is intuitive, easily accessed remotely, in the cloud ensuring significant savings in management and maintenance costs

2. SECURITY

Validation processes, certificates and protocols are adopted for the security of processed data

Functionalities & Operative Areas

3. INTEGRABILITY

Integrable with companies' ERPs, and you can purchase individual modules or integrate them with each other according to your needs.

4. OPERATIVE EFFICIENCY

Ensures a better view of the whole process, optimization of production processes, increased productivity of activities





FREIGHT FORWARDERS & TRANSPORT



FINANCE



WAREHOUSE

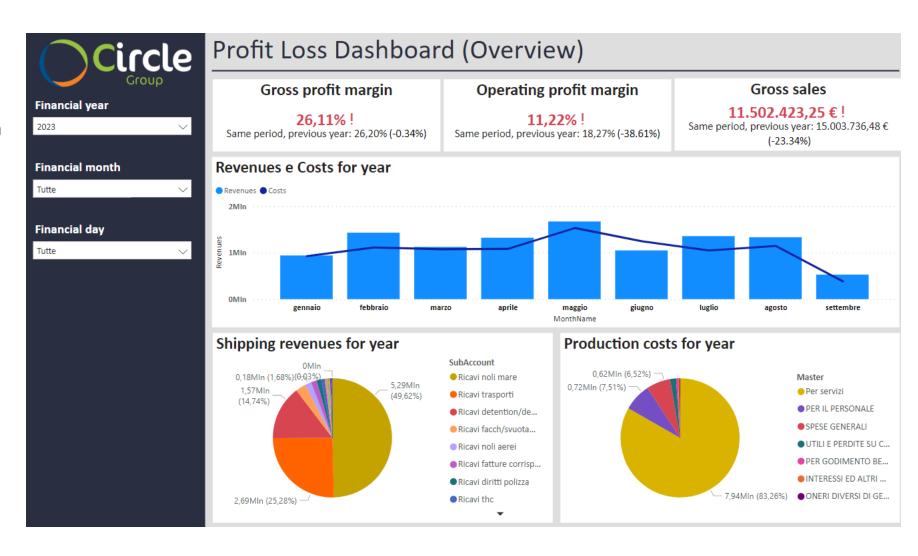




1. Freight Forwarders & Transport

Optimizing time and cost through a Data-Driven approach to shipping is critical to making the most of resources, and using them efficiently. It is possible to:

- Monitor shipping costs, avoid overcharges, and optimize budgets
- Compare revenues and costs monthly by identifying the most productive periods
- Have complete and clear visibility of revenue generation
- Organize data, analyze performance, and identify areas for improvement







2. Finance

Data management in finance is important to generate detailed and clear reports, thus increasing the quality of the service offered

- Search function with filters to select only the data of interest
- Create graphs, histograms, tables by integrating data
- Export data to excel for further analysis
- Generate customized reports based on the needs of various business areas



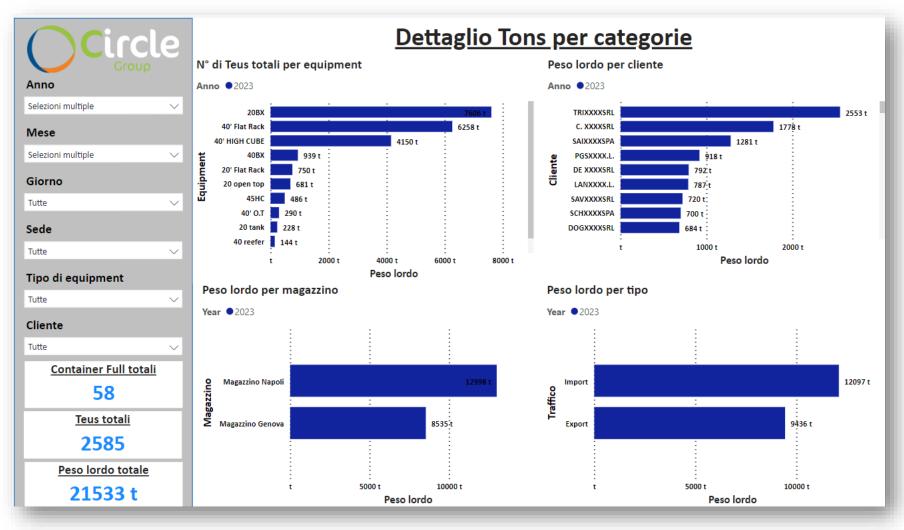




3. Warehouse

Understanding inventory trends, inventory consumption, product turnover ratio, or inventory stock is an important activity both strategically and economically. B.I. helps in this regard to:

- Quickly identify risks/errors ensuring timely interventions
- Define stock analyses with ad hoc details
- Make rapid data-driven decisions based on objective data
- Ensure consistent services and supplies









Federative Services:
Proof of Delivery, Customs
Drawer, Transport eDocuments,
e-FTI & e-CMR



1. Proof of Delivery

Proof of delivery (POD) is a mobile software solution for real-time driver performance monitoring and delivery confirmation.

It can be used to streamline the delivery process and speeds up back-office procedures like costumer notification, claim management and invoicing. It's out-of-the-box features include GPS vehicle tracking, digital signature, custom delivery notifications, and electronic proof of delivery (ePOD) template.

Optional features include:

- 1. Using the Mobile App as a QR Code/Barcode scanner for load control
- 2. Taking pictures to populate your digital delivery note and confirming that the shipment was successful

Benefits:

- ✓ **Faster delivery execution:** by using the tablet, document handling time is reduced and the process is faster and more accurate.
- ✓ Real-time visibility of delivery status: possibility for the client and sender to track the progress of the shipment, receive notifications on devices, view the name and signature of those who accepted the delivery
- ✓ **Dematerialization of document processes**: elimination of paper documents reduces compilation errors, costs.





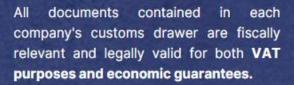




2. The Customs Drawer



Customs drawer is introduced for the retrieval of customs documents from the portal of the Customs and Monopolies Agency.



By accessing their **reserved area** on the Customs and Monopolies Single Portal, declarants can download and store all relevant customs documents.

In addition, thanks to Webservice technology, it is also possible to automatically download documents through the MRN (Movement Reference Number) codes transmitted by companies.

Documents for **imports**: the customs bill summary statement (summary of declaration data), the accounting statement (VAT discharge paid in customs and necessary in case of tax audit by the Internal Revenue Service) and the release statement (confirms completion of customs procedures).

Export documents: AED and Exit Visa (confirmation of declaration released and goods leaving EU borders).

Documents for transits: DAT (for proper handling of the guarantee).



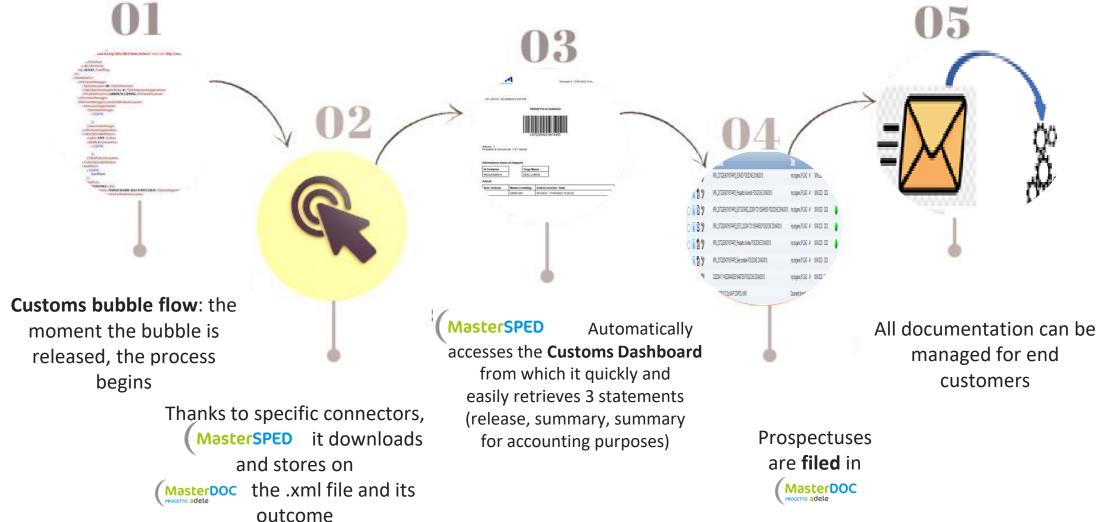








2. Innovative MasterSped® features: the Customs Drawer - logical flow







3. Transport e-Documents and related projects





•	Electronic Bill of Lading European Maritime Single Window	MARITIME & SHIPPING
•	e-AirWaybill	AIR OPERATORS
•	TAF-TSI Standards CIM (Rail Transport Document)	RAIL OPERATORS
•	e-CMR	ROAD OPERATORS
•	eFTI gate (IT)	MULTIMODAL CHAIN



eFTI gate (EU)





4. e-CMR: definition and regulatory aspects

The CMR is a paper document (consignment note) that certifies that the shipment has been taken over for the carriage of goods by road when the place of loading and the place of delivery are in two different states.

The electronic CMR (e-CMR), in addition to containing all the details of the paper consignment note, has additional features such as the possibility of attaching documents and photos and authentication by digital signature.

The use of eCMR is in line with the objectives of optimising the logistics and transport sector that are the subject of the European Mobility Package, with particular reference to Regulation (EU) 2020/1056 on electronic freight transport information (eFTI).

Italy has included within the PNRR support for companies aimed at creating 'sustainable mobility infrastructure' that envisages precisely the stable adoption of e-CMR by 2024. CMR entro il 2024.

≋ ≡	Caratteristiche della CMR	≋ ≡	Caratteristiche della nuova e-CMR		
×	Documento Cartaceo	~	Documento digitale: una sorgente dati non alterabile e antifrode		
×	Frequenti errori, rettifiche e rischio di perdita del documento stesso	~	Un unico documento digitale accessibile in real time da tutta la supply chain		
×	Alti costi di gestione	~	Abbattimento dei costi gestionali e approccio paperless eco friendly		
			paperiess eco friendly		







4. e-CMR: benefits and actors involved

Benefits:

Improved supply chain quality
Increased efficiency and route visibility
Reduced environmental impact:

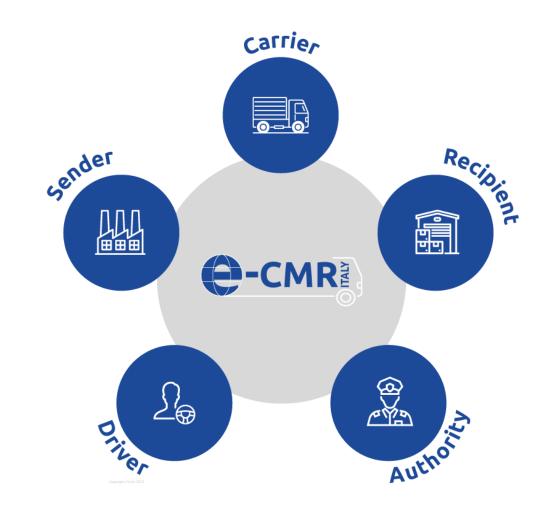
- paper elimination
- Minimisation of storage requirements

Limitation of human error potential

Possibility of using multilingual platforms for international transport

Increased speed in information exchange

- simplification and reduction of data access and retrieval times
- quick response in the event of controls by the competent authorities
- faster invoicing thanks to real-time proof of delivery





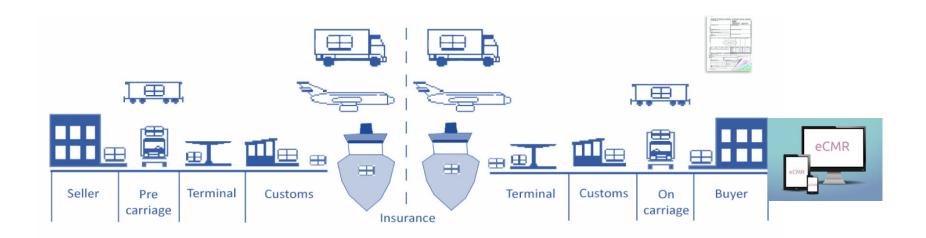




4. e-FTI & e-CMR pilot

Together with **ACCUDIRE**, we participated with great pleasure and concreteness in a pilot project to **digitise the e-CMR in an export process from a major Italian port**. An **interoperable system** was tested between all actors involved in the port and logistics process, **allowing information flows to be exchanged in a fully digital mode**.

In order to digitise exports by linking operators with ADM and AdSP, Circle Group and ACCUDIRE participated in the pilot project involving the Benetton Group in the port of Trieste, to develop an interoperable system between all actors in the supply chain and exchange information flows in full-digital mode.







4. e-FTI & e-CMR: pilot efti4EU

As part of the European project efti4EU, aimed at supporting the implementation of Regulation 1056/2020, MIT, assisted by RAM and Circle Group, is developing a pilot to test the use of eFTI tools to enhance the quality of road checks in Europe, with a focus on continental transportation between European countries via trucks.

Within the project, the use of eCMR will also be integrated alongside the use of eFTI tools, given the shared nature of the dataset.











Use case Italy (1)

MULTIMODAL TRANSPORT E-FTI PILOT							
Description	The use case aims to utilize e-FTI tools and technologies to monitor and streamline the logistic process in Italy, both for importing and exporting goods in a multimodal transport chain, from the port to the goods recipient via road and rail transport. Specifically, the project aims to simplify the checks by the involved Public Administrations (PAs) through the use of the e-FTI architecture as a central component of the Italian National Logistics Platform (PLN). The pilot aims to cover various logistic segments and establish strong interoperability among the various IT systems used by the Pas.						
Objectives	 Evaluate the validity of controls using e-FTI. Digitize and simplify the logistics supply chain in Italy through the use of e-FTI as a fundamental component of the PLN. Expand the potential use of the PLN with e-FTI as the main tool. Enable PA systems to become interconnected and interoperable to facilitate checks, controls, and information sharing. Allow authorized PAs to perform any type of control (customs, phytosanitary, health, administrative, etc.). 						
Main subjects involved	Ministry of Infrastructure and Transport, Customs and Monopolies Agency, Ministry of the Interior						





Use case Italy (2)

CROSSBORDER + e-CMR PILOT						
Description	The use case is primarily aimed at testing the validity of using e-FTI as a tool to enhance the quality of road controls throughout Europe, particularly concerning continental freight transport between EU countries via trucks. The use case will also be utilized to assess the use of e-CMR in conjunction with e-FTI. The economic operators involved will be road carriers and freight forwarders. The flow of goods will be monitored from departure from Italy to the recipient of the goods in another EU country (Austria) and vice versa.					
Objectives	 Evaluate the overall suitability of e-FTI for international road transport of goods between 2 EU countries. Evaluate the use of e-FTI in conjunction with e-CMR by economic operators. Assess the possibilities of cooperation between control authorities. Assess the suitability of using e-CMR in B2B relationships. 					
Main subjects involved	Ministry of Infrastructure and Transport, Customs and Monopolies Agency, Ministry of the Interior					

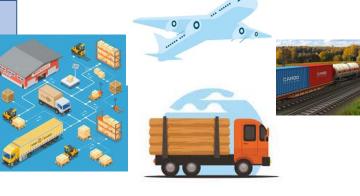




4. Efti gate (Italy)



Connectors for a federated set of services for the shipping industry



Platform for the exchange of datas among/with Public Authorities

Thanks to the onceonly mode, the data only needs to be entered once e-FTi Gateway

Connectors for a federated set of services for all other sectors





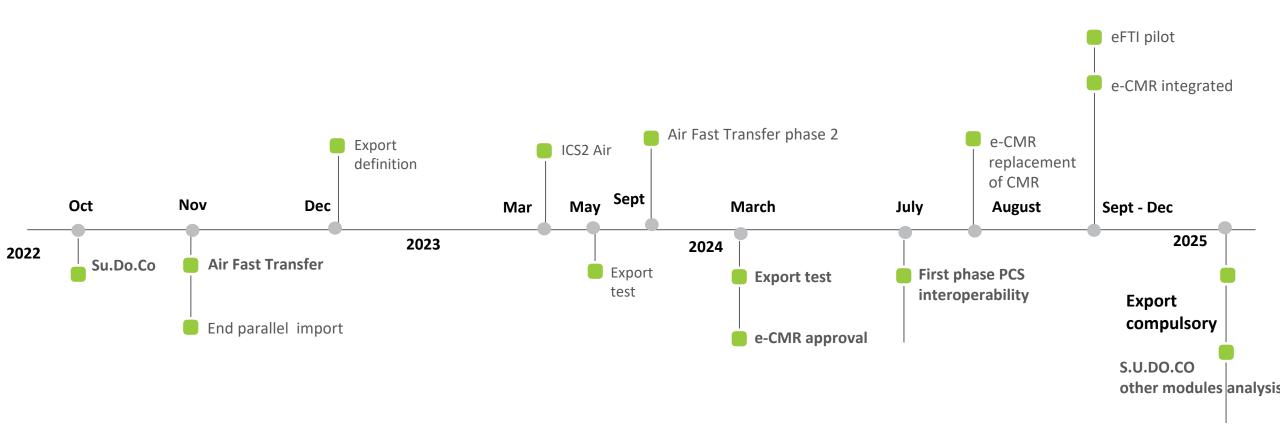




References and Roadmap



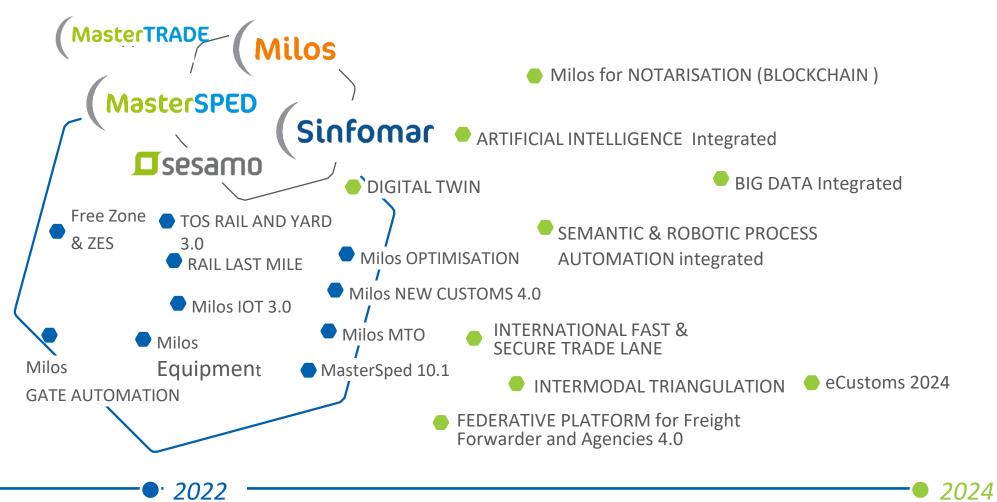
2024 - 2025 Roadmap doganale







Product evolution - roadmap 2024







Track record | Freight Forwarders, Logistic Operators





































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Thank you

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