



## **PRESS RELEASE**

**CIRCLE Group at the “Seas to Skies Conference: Greening ports and airports in the EU” event in Brussels and Antwerp on 3<sup>rd</sup> and 4<sup>th</sup> December 2024.**

*Milan, December 6, 2024*

**CIRCLE S.p.A.** (“CIRCLE” or the “Company”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces that Magellan Circle contributed to the organization and implementation of the **“Seas to Skies Conference: Greening ports and airports in the EU”** event as a partner in one of the organizing projects. The event was held in Brussels and Antwerp on 3<sup>rd</sup> and 4<sup>th</sup> December.

With more than 200 participants over the two days, the event was organized by the Green Deal Call EU funded projects - **PIONEERS** and **STARGATE** in cooperation with the ports and airports sister projects funded in the same call **MAGPIE**, **OLGA**, **TULIPS**. Since the European Union has set ambitious targets and allocated funding through the Green Deal Call to support pioneering research projects that can accelerate the transition to a more sustainable transportation sector, all these innovative projects have to address these challenges by demonstrating new technologies, establishing sustainable business models, and creating plans to scale these innovations across Europe. In this regards, the event represented an opportunity to discuss common barriers and lessons learned so far as well as to experience the outcomes of the 5 Green Deal projects that are leading the way toward greener competitive solutions.

In the context of the “Seas to Skies Conference” event, **Magellan Circle contributed as leader for Cross-cooperation, Communication and Dissemination for PIONEERS**. The two-day event featured speeches by representatives of DG MOVE, DG RTD, CINEA; parallel thematic sessions were dedicated to the presentation of concrete innovations through demonstrations in all projects, and both days offered the opportunity to visit an exhibition space dedicated to “Marketplace Mobility & digitization” and “Marketplace Energy transition & Environmental quality”.

Alexio Picco, **Managing Director of Circle Group and President of Magellan Circle**, said:

*“These projects represent a real starting point on the EU decarbonization path in the port and airport industry . We are therefore proud to contribute to this challenge with our leading role in cross cooperation and dissemination in PIONEERS, creating opportunities for connection and sharing of lessons learned, such as this event. Moreover, our commitment and determination to be key players on this path is fully in line with the goals we have presented in our strategic plan **“Connect 4 Agile**”*



**Growth”.**

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the business network **eXyond**, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

**For further information**

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