



## PRESS RELEASE

### **CIRCLE Group at the 2nd edition of the Forum del Commercio Internazionale in Milan**

*Milan, November 11, 2024*

**CIRCLE S.p.A.** (“**CIRCLE**” or the “**Company**”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces its participation in the second edition of the **Forum del Commercio Internazionale**, which will be held in Milan on November 15. In a single day, the event will bring together businesses, national and international institutions, opinion leaders, and media for a discussion on the latest developments in international trade and all updates regarding the **new Customs Declaration Rules**.

Starting on December 2, 2024, the **Agenzia delle Dogane e dei Monopoli (ADM)** has established that Italian companies must comply with new, stricter regulations for submitting export and goods transit customs declarations (Aida 2.0).

Circle Group, always at the forefront of digital innovation in the customs sector, has successfully adapted by offering an **integrated solution** that combines the efficiency of the **ACCUDIRE Platform** for managing e-CMR (Electronic Consignment Note) with the digitalization of customs processes. Among the available modules, Digital Export stands out, allowing users to digitize export customs forms and efficiently manage the flow of information related to accounting amounts and clearance operations. The benefits of the solution offered by Circle Group include compliance with the new ADM formats, complete automation and digitalization of the flow towards customs in a quick and efficient manner, dematerialization of both national (e-DDT) and international (e-CMR) transportation documents, and automatic generation of dematerialized documents (e-CMR) that serve as POD (Proof of Delivery) and POE (Proof of Export).

*“Circle Group is at the forefront of facilitating this transition,”* commented Luca Abatello, **CEO of Circle Group**, “offering fully compliant and up-to-date solutions aligned with the new ADM directives. The Group has developed an innovative platform that ensures a digitalized, efficient customs flow compliant with the new formats. Thanks to these solutions, Circle Group confirms itself as the ideal partner for Italian companies looking to successfully navigate regulatory changes and improve the efficiency of their customs processes.”

Additionally, the first concrete case in the Mediterranean of International Fast & Secure Trade Lanes is about to launch, starting at the end of the month from the Port of Damietta to the Port of Trieste (and vice versa). Further details on this, within the context of customs simplifications between Italy



and Egypt, will be available soon.

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the **Log@Sea** business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



***For further information***

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