



PRESS RELEASE

CIRCLE: Magellan Circle and EETRA Benefit Corporation announce a strategic partnership to promote ESG sustainability in the port and logistics sectors

October 8th 2024

CIRCLE S.p.A. (“CIRCLE” or the “Company”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics - announces that **Magellan Circle Italy**, Europe's leading transport, mobility, logistics, environment and circular economy consultancy, and **EETRA Benefit Corporation**, highly specialized in the ESG (Environmental, Social, Governance) field, confirm their strategic partnership and present the new services developed in synergy to support the development of ESG topics in the port, logistics, and transport sectors.

Through the combination of Magellan Circle and EETRA's expertise, the partnership is now able to offer an integrated portfolio of ESG services, including consultancy on reporting according to the new ESRS standards and CSRD directive, Carbon Footprint calculation through GHG and GLEC protocols, support for obtaining environmental, social, and governance certifications (ISO 14001, ISO 45001, SA8000), the analysis, monitoring, and evaluation of social aspects, as well as consultancy on the corporate transition towards Benefit Company status, drafting the Sustainability Report, and obtaining ESG Ratings and Certifications such as B Corp or Ecovadis.

The services will be presented at the Green and Logistic Expo in Padua on October 10 at the Assologistica stand at 3:00 PM.

The collaboration is aimed at various fields, including the port, maritime – airport – road transport sectors, airlines, and logistics in general, in addition to cross-sector services.

Alexio Picco, President of Magellan Circle Italy, added, *"The agreement with EETRA represents a strategic step in our commitment to supporting companies in the port, maritime, and logistics sectors in transitioning towards more ESG-oriented operational models. The goal is to provide the necessary tools to reduce environmental impact, improve governance, and promote sustainable growth so that companies align with European and international directives and can meet the growing expectations of transparency and environmental, social, and governance responsibility."*



Carlo Rossini, CEO of EETRA, stated, “We are living in a historic moment of great change, where the transition to more sustainable models is no longer a choice but a necessity. This phase represents a unique opportunity to make a difference, not only at corporate level but also for the future of our planet. It’s time to act concretely, integrating sustainable practices into every aspect of logistics and port activities. The collaboration with Magellan Circle allows us to provide companies with concrete tools to face ESG challenges, thereby contributing to creating a positive and lasting impact.”

This press release is available in the Investor Relations section of the website www.circlegroup.eu and at www.1info.it.

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.***

*In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.*

*The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.*

*To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.*

*Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.*

*The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.*

*Circle leads the [Log@Sea](#) business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.*

*In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).*



Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano
Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova
Investor Relations
Mail: ir@circletouch.eu | Mobile: +39 348 3067877

Media Relations: Image Building

Via Privata Maria Teresa, 11 20123 – Milano
Email: circlegroup@imagebuilding.it | Phone: +39 02 89011300

Euronext Growth Advisor: Integrae SIM S.p.A.

Piazza Castello 24, 20121 Milano
Email: info@integraesim.it | Phone: +39 02 96 84 68