



PRESS RELEASE

Circle Group's success at the GoINTERNATIONAL event in occasion of today's entry into force of e-CMR in Italy

Milan, 26 September 2024

CIRCLE S.p.A. ("**CIRCLE**" or "**the Company**") - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues – announces the successful participation at the GoInternational event just today, in occasion of the inauguration of the e-CMR in Italy.

Circle Group joins 'Go International', the reference exhibition fair for export services organised by **Trade Events and AICE (Italian Association of Foreign Trade)**, gaining great attention from operators of the sector during the most important days for a decisive step for the Italian logistics market. Just today the **e-CMR**, the electronic waybill, **as defined by the European regulations**, comes into force in Italy. Circle Group, through ACCUDIRE platform, has developed a service capable of providing simplicity, accessibility and security, in terms of insurance, legal, fiscal and customs terms, guaranteeing proof of export at destination. The possibility of digitising transport documents not only simplifies operations, but opens up fascinating future scenarios where efficiency and sustainability are intertwined. The curiosity generated around this topic underlines the importance of staying at the pass in an ever-changing market, inviting professionals and companies to explore new opportunities and prepare for a significant change in the way logistics is managed.

Yesterday, within this context, a workshop was held where the interoperabilities of Milos® Federative Services with intermodal nodes, the ESG route and the Milos® Green Dashboard, Global Supply Chain Visibility platforms, and the latest customs innovations were discussed in depth.

Luca Abatello, **Circle Group CEO**, commented: *'Yesterday's workshop represented a crucial moment for Italian logistics, just a few hours before the e-CMR came into force. We had the opportunity to address, together with experts of the sector and our strategic partners, the practical implications of this digital transformation, not only in terms of simplification and dematerialisation of processes, but also of greater efficiency, transparency and security for all parties involved in the supply chain. Circle Group, through its engagement in strategic projects*



at European level such as eFTI4EU, continues to lead this transformation, promoting the adoption of advanced technologies that improve the security and sustainability of the sector. With yesterday's workshop, we confirm our mission to innovate the supply chain and support our partners in their journey towards a more modern, interconnected and federated logistics. We are ready to meet the challenges of the future by offering solutions that make logistics operations more efficient, secure and competitive on a global scale. We would like to thank ACCUDIRE, Italiansped (SACMI GROUP), NordOvest S.P.A. and GDT Logistics SpA for their contributions and speeches, and the many stakeholders, partners, customers, colleagues and friends who had the pleasure of attending this important event, consolidating the 'beyond data entry' vision from now to 2027'.

This press release is available at www.circlegroup.eu in the Investor Relations section and www.1info.it.

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation** and **digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.



Circle leads the [Log@Sea](#) business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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