



## PRESS RELEASE

### **The Future of Multimodal Transport goes digital: Circle Group leads the revolution for efficient logistics by participating in the *Innotrans* event**

*Milan, 23 September 2024*

**CIRCLE S.p.A.** ("**CIRCLE**" or "**the Company**") - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues – announces its participation with Stand 425 in Hall 6.1 at *Innotrans*, organised by *Messe Berlin* at the *ExpoCenter City* in Berlin. The event, which will take place from 24 to 27 September 2024, will host numerous specialists from the multimodal transport sector, in particular rail. Among them there will be Circle Group partner *BinarY sYstem*, with whom it has organised an 'InnoToast' on Wednesday 25 September from 5 p.m. in Hall 2.1 - 740, in order discuss all the joint solutions dedicated to the railway world, with a focus on innovative services related to the optimisation and simplification of rail shunting.

Circle Group stands out as a leader in offering innovative services and solutions for multimodal transport management, thanks to a range of advanced tools that improve efficiency, sustainability and operational quality. Circle Group will be available at the stand to deepen solutions such as Milos® Rail MTO, Milos® Intelligence and Milos® Rail Management, which meet specific needs of rail, road and port-terminal operators. Specifically, **Milos® Rail MTO** is an innovative platform for the automated management of processes in rail and intermodal transport, capable of improving integration between road and rail components; another solution that exploits the potential of Artificial Intelligence and Mathematical Optimisation is **Milos® Intelligence**, created to increase the efficiency of Supply Chain management and logistics operations. This tool offers decisive support for both strategic and operational decisions, improving planning, transport efficiency and resource management, especially in the First and Last Mile transport phases. Finally, in order to increase the efficiency of intermodal nodes for loading and unloading vehicles, the **Milos® Rail Management** solution has been implemented to ensure the smooth flow of supply chains, the platform stands out for its interoperability with leading rail traffic management solutions.



The above-mentioned solutions have already been successfully implemented for customers Metrocargo, a logistics operator with multimodal-MTO services, and PSA Cargo Solutions. With the latter, in particular, the initiative envisages, through several progressive steps, implementing the modules of the **Milos® MTO** suite with the aim of managing intermodal services to and from inland terminals and the final destinations served in **full digital mode**. Indeed, Milos® MTO makes it possible to manage **the entire intermodal process in digital format and is fully interoperable with all the actors involved in the transport chain**, starting from the logistics terminals up to the shippers. The project is part of the activities on the railway world of PSA Genova Prà and Ultimo Miglio carried out by the Autorità di Sistema Portuale del Mar Ligure Occidentale as part of the European E-BRIDGE project on the technological enhancement of the port of Genoa.

*'Our solutions,' adds Luca Abatello, CEO of Circle Group, 'integrated and digitised, offer multimodal transport operators advanced tools to meet the challenges of an ever-changing market. One of our strengths is our ability to quickly adapt our initiatives to unforeseen events, thanks to advanced operational re-planning functionalities capable of making rail and port operations even more competitive and sustainable'.*

To meet Circle Group at the Innotrans event at InnoToast you can register via email [info@circletouch.eu](mailto:info@circletouch.eu) / [marketing@binarysystem.eu](mailto:marketing@binarysystem.eu).

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This press release is available at [www.circlegroup.eu](http://www.circlegroup.eu) in the Investor Relations section and [www.1info.it](http://www.1info.it).

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition**.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility**



solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking**<sup>®</sup>, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the **Log@Sea** business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

#### **For further information**

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