

PRESS RELEASE

THE NEW SCENARIO OF ITALIAN LOGISTICS IN THE WAKE OF THE ENTRY INTO FORCE OF THE e-CMR IN ITALY:

CIRCLE Group workshop at Go INTERNATIONAL in Milan

Milan, 20 September 2024

CIRCLE S.p.A. ("*CIRCLE*" or "the Company") - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues – announces its participation at Go INTERNATIONAL, the export services fair which will be held on the 25th and 26th September at Allianz Mico Milan. On Wednesday 25th September, starting at 11.00 a.m. at STAND B13, Circle Group will organise a toast which will be followed at 12.00 a.m. in Sala Venezia of the Exhibition Area by a workshop entitled 'The new scenario of Italian logistics: dematerialisation of the transport document (e-CMR | eFTI), shipment monitoring and real-time visibility, federated services and innovative digital customs solutions'.

With the entry into force of the e-CMR in Italy, scheduled on the 26th September, this event represents an important moment of sharing with stakeholders to shed light on the novelties of document dematerialisation, created with the aim of facilitating the management of shipments, improving traceability and reducing errors, simplifying processes for all parties involved in the shipment, including also special goods such as waste and dangerous goods. For years Circle Group, recognised for its digital solutions and federated services supporting the revolution in European logistics and freight transport, has been engaged in projects to implement new regulations promoting the digitisation of the sector.

During the *workshop*, there will be the opportunity to address and discuss these new opportunities with specialists in the sector. Among the participating companies there are Italiansped (SACMI GROUP), which will talk about the developments of the project for the traceability and visibility of shipments that has recently been expanded and implemented by the federated Green Dashboard service for the calculation of pollutant emissions, and ACCUDIRE. The latter, in particular, thanks to its partnership with Circle Group, has participated in the launch of important pilot projects related to e-CMR, within the Start 4.0 call for proposals that has also seen Gdt Logistic Spa and NordOvest Spa among its success stories, both present to talk about their experience.



Luca Abatello, **Circle Group CEO**, has statened: 'Circle Group is contributing significantly to the transformation of the sector by offering solutions that make logistic operations more efficient and transparent. This is precisely why we are participating as technical partners in the eFTI4EU project (together with MIT and RAM), in order to test the effectiveness of both the multimodal flow efficiency component, which can simplify controls by public authorities through the use of the eFTI architecture, and the transnational one through e-CMR component, which aims to improve flows, increase security, dematerialise and thus also reduce costs throughout Europe'.

With these initiatives, Circle Group confirms its focus on promoting the digitisation and innovation in logistics and transport, through strategic projects on European level and cuttingedge solutions that simplify and improve the management of shipments, driving the change towards an interconnected, efficient federative and sustainable supply chain.

To participate to the live workshop please register at the following link:

<u> www.go-international.it</u>

This press release is available at www.circlegroup.eu in the Investor Relations section and www.tinfo.it.

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation** and **digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition**.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos**® - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED**® and **Milos**® **Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking**®, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called **'Federative Services'** able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.



Through Magellan Circle (with offices in Porto and Brussels) and Magellan Circle Italy, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (Strategic Communication and Advocacy) and funding opportunities (Eu Funding Accelerator), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of Cargo Start in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the Connect 4 Agile Growth industrial path.

Circle leads the Log@Sea business network, which is instrumental in enhancing the offer of advanced Gate Automation solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a Collaborative Digital Platform capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the e-CMR (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo NEXT Customs, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the Connect 4 Agile Growth path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information Circle S.p.A.

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