



PRESS RELEASE

CIRCLE Group announces a new contract worth about Euro 300,000 with a Mediterranean port for its federated services

Milan, September 19, 2024

CIRCLE S.p.A. (“CIRCLE” or the “Company”) - Innovative SME listed on the **Euronext Growth Milan market** at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues – announces that it has signed an agreement with a Mediterranean port for the use of the **federated services** offered by the Group.

The agreement worth about **Euro 300,000** will last for **12 months** and is part of a **Smart and Evolved Digital Port** project, of which the **Freight** component will be dedicated to the management and digitisation of information and documentation related to the flows of embarking and disembarking, goods and vehicles.

The provision of services will be based on the implementation of the **MILOS[®] Transport Federative Platform**, with particular reference to the modules of the **MILOS[®] Port Hauler Module** dedicated to the management of advance notice of arrival, the registration of relevant events, such as delays, rescheduling, change of transport or customs situations that may affect transport, and the activation of a mobile ‘app’ for drivers to view advance notice and their authorisation status; the services will then be integrated into the system of operations at the port road gates.

The contract also provides for the implementation of the **Federative Module of the MILOS[®] Gate Operating System (GOS)** for the management of operations at port road gates. The GOS will have different configurations at the different gates, with automatic number plate recognition, ensuring smooth operations and exception management. This module will also interoperate in **gate automation** mode with **Terminal** systems, ensuring the validity of advance notices and the recording of transit data.

“Ports are subject to a major digital transition, a trend that represents an opportunity to consolidate document dematerialisation and, at the same time, optimize processes through digital information exchange and federated platform integration. The automation of readings, operated by the GOS, allows the automatic acquisition of data, eliminating the need for manual entries; the federation of data allows an automatic exchange with all actors. This paradigm (and our MILOS) ensure efficiency and optimisation within the node, significantly improving information management in line with the ‘Connect 4 Agile Growth 2027’ Plan”, commented Luca Abatello, CEO of Circle Group.



Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the **Log@Sea** business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



For further information

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