

DIGITA

## PRESS RELEASE

## CIRCLE Group announces a new contract with a Mediterranean port's multimodal terminal for an automated rail gate system

Milan, 6 August 2024

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues announces to have signed an important contract with a terminal of a Mediterranean port for the implementation of advanced services of a railroad gate automation system.

The contract, **worth about 160,000 Euro**, includes the supply and installation of the automation system, which, being multi-purpose, is capable of managing any type of goods, with direct connection to the rail network, controlling the transit of goods from a single rail portal; specific GOS (Gate Operating System) software licenses able to historicize rail data, generate train composition and perform system diagnostics.

"This is another step forward in being able to speed up, streamline and optimize the internal processes of Mediterranean terminals. - commented **Luca Abatello, CEO of Circle Group** - The closing of this contract is a reason of pride for us, as Circle Group can, in this way, get even closer to the objectives of the "Connect 4 Agile Growth" plan. In fact, thanks to the implementation of this service, it will be possible to further contribute to the efficiency of the intermodal logistics sector while fully respecting our environmental values."

\*\*\* This press release is available in the Investor Relations section of the website on <u>www.circlegroup.eu</u> and on www.1info.it.

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the <u>CIRCLE Group</u>, the Group specialising in the analysis and development of products for the **innovation** and **digitalisation of the port** and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **Accudire**.



The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos**<sup>®</sup> - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Port Community System, the **Master SPED**<sup>®</sup> and **Milos**<sup>®</sup> **Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking**<sup>®</sup>, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called **'Federative Services'** able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

*Circle leads the Log@Sea* business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

*Circle S.p.A. has been listed on the Euronext Growth Milan* market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



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