



PRESS RELEASE

CIRCLE Group announces to have signed contracts for a total value of about 100,000 Euro with Start 4.0 (and customers involved in related activities) for technical support for the "Test Before Invest" service promoted by Ministero delle Imprese e del Made in Italy (MIMIT)

Milano, 2 August 2024

Circle S.p.A. ("CIRCLE" or the "Company") - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues announces that the third project carried out with **START 4.0** on technical support for the "**Test Before Invest**" service promoted by the **Ministro delle Imprese e del Made in Italy (MIMIT)** was launched today.

The last service "Test Before Invest" activated, is aimed at developing an advanced solution for logistics area management and document digitization of the supply chain. Specifically, the contract concerns the development of Proof of Concept (POC) and testing of a solution for the management of logistics processes and areas that can meet the innovation needs of beneficiary companies.

In the two projects already launched, the technical support provided by Circle Group aims at simplifying and speeding up the logistics supply chain and providing progressive dematerialization (MILOS® TFP integrated with Accudire e-CMR), providing Real Time Visibility (MILOS® GSCV) and improving the efficiency of decision-making processes.

The total of the three contracts exceeds 100,000 euros.

Luca Abatello, CEO of Circle Group, **commented:**

"We are proud to announce the signing of a third contract for technical support provided of the "Test Before Invest" type, a real step forward in the digitization of logistics systems aimed at developing proof of concept (P.O.C.) and testing of solutions based on 4.0 technologies for document dematerialization and supply chain digitization. This represents a further step consistent with the goals communicated at the presentation of the "Connect 4 Agile Growth" business plan."

This press release is available in the Investor Relations section of the website on www.circlegroup.eu and on www.1info.it.



Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **Accudire**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the [Log@Sea](#) business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



For further information

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