



## **PRESS RELEASE**

**CIRCLE Group announces a new contract in digitization of a Mediterranean port, which has also a custom validity**

*Milan, 24 July 2024*

**Circle S.p.A.** (“CIRCLE” or the “Company”) - Innovative SME listed on the Euronext Growth Milan market at the head of the Group of the same name specializing in the process, analysis and the development of solutions for the digitization of the port and intermodal logistics sectors and in international consultancy on the Green Deal and energy transition issues, announces that has signed an agreement with a Mediterranean port for Free Zone's also customs-valued digitization and related federated services PCS SERVICES.

The agreement, **worth about 100,000 Euro**, will last 12 months and aims to complete digitization of the Free Zone and the evolution of interoperability services with port stakeholders. The project is structured in several progressive phases involving the adaptation and configuration of the various software modules.

Activities include analysis, involvement of authorities and stakeholders, design and software releases. Related port digitization offers numerous benefits, including simplification of operational and customs operations, improved compliance with EU regulations, increased interoperability with stakeholders, and an important efficiency base for port competitive advantage.

**Luca Abatello**, CEO of Circle Group, commented: “This project is another important step for the industry, we are charting step by step the new paradigm in logistics management and for the digitization of port systems, improving efficiency and collaboration between different platforms and stakeholders. Through the implementation of these new technologies, we expect greater transparency and optimization of resources, while generating significant cost savings. We are confident that this additional initiative will create new opportunities for growth and development; as we look to the future, we continue to work toward realizing a common vision of progress and sustainability.”

\*\*\*

*This press release is available in the Investor Relations section of the website on [www.circlegroup.eu](http://www.circlegroup.eu) and on [www.1info.it](http://www.1info.it).*

\*\*\*



Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **Accudire**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the **Log@Sea** business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



**For further information**

**Circle S.p.A.**

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano  
Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova  
Investor Relations  
Mail: [ir@circletouch.eu](mailto:ir@circletouch.eu) | Mobile: +39 3483067877

Media Relations: **Image Building**

Via Privata Maria Teresa, 11 20123 – Milano  
Email: [circlegroup@imagebuilding.it](mailto:circlegroup@imagebuilding.it) | Phone: +39 02 89011300

Euronext Growth Advisor: **Integrae SIM S.p.A.**

Piazza Castello 24, 20121 Milano  
Email: [info@integraesim.it](mailto:info@integraesim.it) | Phone: +39 02 96 84 68